

# THE 2008 TOP 20 MODULAR/WHOLE-HOUSE PANEL BUILDERS

1-4

RANK (*07 rank)	COMPANY/CEO	ADDRESS	2008 HOMES SHIPPED (vs. '07 shipments)	2008 GROSS REVENUE* (vs. '07 revenue)
1 (1)	<b>CHAMPION ENTERPRISES</b> (p) William C. Griffiths	755 W. Big Beaver Rd., Suite 1000, Troy, MI 48084 • 248-614-8200 • www.championhomes.com	2,507 -32% ▼	\$1,033 -19% ▼
2 (2)	<b>CLAYTON HOMES</b> (p) Kevin Clayton	5000 Clayton Rd., Knoxville, TN 37804 • 865-380-3000 • www.claytonhomes.com	1,766 -25% ▼	◆
3 (11)	<b>FLEETWOOD ENTERPRISES</b> (p) Elden L. Smith	3125 Myers St., Riverside, CA 92503 • 951-351-3500 • www.fleetwoodhomes.com	1,300 140% ▲	\$450 -76% ▼
4 (-)	<b>CAVCO INDUSTRIES</b> (p) Joseph H. Stegmayer	1001 N. Central Ave., Suite 800, Phoenix, AZ 85004 • 602-256-6263 • www.cavco.com	1,221 n/a	\$121 n/a

\*In millions

◆ = Declined to share revenue numbers

# THE 2008 TOP 20 MODULAR/WHOLE-HOUSE PANEL BUILDERS

5-20

RANK (07 rank)	COMPANY/CEO	ADDRESS	2008 HOMES SHIPPED (vs. 07 shipments)	2008 GROSS REVENUE* (vs. 07 revenue)
5 (-)	<b>AUTOMATED DIVISION 6 BUILDERS</b> Beverly Clevenger	P.O. Box 640083, El Paso, TX 79904 • 915-751-3868	1,071 n/a	\$11 n/a
6 (4)	<b>WAUSAU HOMES</b> Tom Schuette; Jay Schuette	P.O. Box 8005, Wausau, WI 54402 • 715-359-7272 • www.wausauhomes.com	929 -49% ▼	\$85 -65% ▼
7 (12)	<b>AMERICAN HOMESTAR CORP.</b> (p) Finis F. Teeter	2450 S. Shore Blvd., Suite 300, League City, TX 77573 • 281-334-9700 • www.americanhomestar.com	898 69% ▲	\$153 122% ▲
8 (5)	<b>MUNCY HOMES</b> Thomas Saltgiver	1567 Route 442 Hwy., Muncy, PA 17756 • 570-546-5444 • www.muncy homesinc.com	815 -19% ▼	48 n/a
9 (6)	<b>EXCEL HOMES</b> Steve Scharnhorst	300 Corporate Center Dr., Suite 602, Camp Hill, PA 17011 • 717-761-7650 • www.excelhomes.com	800 -7% ▼	\$80 -13% ▼
10 (8)	<b>NATIONWIDE CUSTOM HOMES</b> (p) Andy Miller	1100 Rives Rd., Martinsville, VA 24115 • 276-632-7100 • www.nationwide- homes.com	541 -22% ▼	\$46 -37% ▼
11 (9)	<b>PROFESSIONAL BUILDING SYSTEMS</b> William D. French	72 E. Market St., Middleburg, PA 17842 • 570-837-1424 • www.pbsmodular.com	499 -23% ▼	\$43 -27% ▼
12 (7)	<b>RITZ-CRAFT CORP.</b> Paul D. John	15 Industrial Park Rd., Mifflinburg, PA 17844 • 570-966-1053 • www.ritz- craft.com	460 -35% ▼	\$54 -28% ▼
13 (20)	<b>PENN LYON HOMES CORP.</b> David W. Reed	195 Airport Rd., P.O. Box 27, Selinsgrove, PA 17870 • 800-788-4754 • www. pennlyon.com,	279 40% ▲	\$19 -37% ▼
14 (14)	<b>SIMPLEX INDUSTRIES</b> Patrick Fricchione Jr.	1 Simplex Dr., Keyser Valley Industrial Park, Scranton, PA 18504 • 800-233-4233 • www.simplexhomes.com	260 -27% ▼	\$29 -12% ▼
15 (17)	<b>WESTCHESTER MODULAR HOMES</b> Charles W. Hatcher	30 Reagans Mill Rd., Wingdale, NY 12594 • 845-832-9400 • www.west- chestermodular.com	230 0% —	◆
16 (18)	<b>BARDEN BUILDING SYSTEMS</b> Mark Barden	2192 Thomas Albert Dr., P.O. Box 55, Tully, NY 13159 • 315-295-2800 • www.bardenhomes.com	175 -17% ▼	\$17 n/a
17 (15)	<b>HANDCRAFTED HOMES</b> William A. Murray III	101 Eastern Minerals Rd., Henderson, NC 27537 • 252-436-0001 • www. handcraftedhomes.com	159 -38% ▼	\$14 -42% ▼
17 (-)	<b>HHHUNT CORP.</b> David E. Reemsnyder II	800 Hethwood Blvd., Blacksburg, VA 24060 • 540-552-3515 • www. hhhunt.com	159 n/a	\$117 n/a
19 (-)	<b>SIGNATURE BUILDING SYSTEMS OF PA</b> Victor DePhillips	1004 Springbrook Ave., Moosic, PA 18507 • 570-774-1000 • www.signaturecustom homes.com	156 n/a	\$19 n/a
20 (-)	<b>NEW ENGLAND HOMES</b> Daniel J. Donahue	270 Ocean Rd., Greenland, NH 03840 • 603-436-8830 • www.newengland homes.net	117 n/a	\$12 n/a

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